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**Presse Information.**

Press Release.

LogiMAT 2023: Linde MH to focus on “Green Performance”

**New solutions for growing challenges**

**Aschaffenburg, January 25, 2023 – Recommendations, advice and solutions with regard to upcoming investments – this is what visitors to the LogiMAT trade show can expect to find at a total of three exhibition areas of Linde Material Handling (MH). In keeping with the motto “Green Performance”, the focus this year will be on the topics of energy and sustainability. Further key issues will include automation, the well-being of drivers and numerous vehicle innovations.**

From April 25 to 27, solution provider Linde MH will be presenting its extensive range of industrial trucks and software as well as consulting and other services on a total of 552 square meters throughout various areas in Hall 10 (Booths B21 and B17) of the Stuttgart trade fair grounds. In addition, a spacious outdoor area between Halls 8 and 10 will be used for vehicle demonstrations and to offer visitors the opportunity to test selected forklift trucks and warehouse technology equipment for themselves. Furthermore, the goods handling specialist will be showcasing its wide range of available energy and drive types in a third area in the Rothauspark, which connects the two wings of the exhibition center’s halls. Under the slogan “Right Energy”, Linde MH subsumes the claim of being able to offer the most suitable type of drive or battery for all individual operating conditions. Corresponding software solutions help of the process of selecting the right system.

“Solutions in the form of industrial trucks from Linde MH stand for maximum performance in goods handling,” emphasizes Stefan Prokosch, Senior Vice President Brand Management at Linde Material Handling. “By offering innovative technologies and measurable improvements, we ensure even greater productivity for our customers.” One example in case is the wide range of solutions designed to optimize energy consumption, with which operators of industrial trucks are able to not only improve their carbon footprint but also keep energy costs under control. “In this way, we combine performance, sustainability and energy cost efficiency, thus ensuring our customers’ competitiveness,” Prokosch emphasizes. The Linde connect:charger, an intelligent software application that makes transparent the power consumption of chargers and controls said consumption to avoid expensive power peaks, will be presented for the first time. Another application, the Linde Energy Manager, allows this principle to be extended and enables the power requirements for the entire company to be actively planned. “This is particularly advantageous if the company produces its own energy (e.g. by means of a photovoltaic system) and there is a willingness to become an active player on the energy market,” explains the chief brand manager.

The new Linde X35 to X50 series of electric counterbalanced trucks is another prime example of green performance that will be launched at LogiMAT. Powerful, just as suitable for outdoor use as their combustion counterparts, and on a par with these in terms of robustness and ergonomics, the new trucks additionally offer the environmental benefits of featuring electric drives and potentially CO2-neutral operation. “Thus, Linde MH is currently the market’s leading manufacturer when it comes to having equally effective, networked and economical counterbalanced trucks with both electric motors and combustion engines in its portfolio," Prokosch emphasizes.

Various themed areas on the main exhibition stand in Hall 10 will provide the setting for presenting numerous other innovations that will make their debut at the trade show. The highlight for storage and retrieval applications is the new Linde V modular vertical order picker with a liftable platform, travel speeds of up to 13 km/h and gripping heights of up to 14.5 meters. Designed for maximum picking performance, there is a choice of various payload versions, cab designs, assistance systems, mast variants and battery sizes. Most notably, safety and ergonomics are given top priority in the new vertical order picker for guided and un-guided applications. For example, the control panel of the V modular can be mounted on the mast side, load side or on both sides as required. Furthermore, its redesigned chassis and improved load arms ensure greater stability and the greatest possible maneuverability.

For loading and unloading applications, the new Linde T20 SP pallet trucks are waiting in the wings. Unique in the industry, these models allow the operator to stand at a 45° angle in the truck for a better view in both directions. The new series increases travel speed to up to 14 km/h. The D12 HP SP double-stackers impress with improved lifting and lowering speeds.

The Transport sector is responding to the increasing demand for automation solutions – triggered by a shortage of skilled workers and the search for further possibilities to optimize processes, greater flexibility in the flow of goods and greater operational safety. Demonstrating a dynamic application, Linde MH will show trade visitors how individual intralogistics challenges can be solved. Linde Material Handling’s range of products and services extends from autonomous, mobile transport robots to standard applications using automated industrial trucks to complex solutions implemented hand in hand with sister company and automation specialist Dematic.

When it comes to manually operated industrial trucks, the operators themselves are the measure of all things. The better they are supported and protected on the job, the faster, safer and healthier they can work. That’s why Linde MH will dedicate a separate outdoor area exclusively to drivers. Solutions on display will include innovative alternatives to the steering wheel in the form of a mini-wheel or joystick, the decoupling of the driver’s workplace on forklifts and warehouse trucks to provide protection against human vibrations, and various safety and assistance systems.

“As a holistic provider of material flow solutions, we are determined to fulfill any customer wish. That’s why our network partners’ sales consultants and the product experts from Linde Material Handling at LogiMAT will do everything in their power to help visitors find customized, future-proof solutions,” says Prokosch.

**Linde Material Handling GmbH**Linde Material Handling GmbH, a KION Group company, is a globally operating manufacturer of forklift trucks and warehouse trucks, and a solutions and service provider for intralogistics. With a sales and service network that spans more than 100 countries, the company is represented in all major regions around the world.

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**Image and caption:**

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**At a total of three exhibition areas solution provider Linde Material Handling will be presenting its extensive range of industrial trucks and software as well as consulting and other services from April 25 to 27, at the LogiMAT trade show in Stuttgart, Germany.**

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